

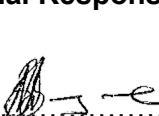
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Compiled by


.....**Evans Ramabina**
Snr Chemist Chemistry

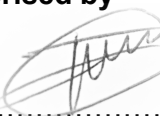
Date: 13/11/2025

Functional Responsibility


.....**BW Bungane**
Chemistry Manager

Date: 13/11/2025

Authorised by


.....**F Netshiongolwe**
Engineering Group Manager

Date: 13/11/2025

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1. Introduction

An invite will be issued calling for interested parties to participate in the tender process for the Supply and Delivery of Waste water treatment plant Chemicals. This document sets out the method and criteria that will be used to evaluate the tenders that will result from this pre-qualification invite.

2. Supporting Clauses

2.1 Scope

This strategy defines the TET, their responsibilities, and the criteria to be used to evaluate the tender responses.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This strategy document applies to Chemical Services personnel, all relevant contractors and subcontractors.

2.2 Normative/informative references

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 32-1034: Eskom Procurement Policy

2.2.2 Informative

- [3] 240-92139372 Guideline for Managing of Bulk Chemical Deliveries
- [4] 240-86458870 Kusile Power Station Jar Testing Rev.2
- [5] KUS-20240725 Kusile Power Station Wastewater Treatment Plant SOW for Chemical Supply and Deliver for a period of five years Rev 1

2.3 Definitions

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

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2.4 Abbreviations

Abbreviation	Description
C&I	Control & Instrumentation
CoE	Centre of Excellence
CM	Configuration Management
EMP	Environmental Management Plan
EPC	Engineer, Procure & Construct
kV	Kilovolt
LDE	Lead Discipline Engineer
LPS	Low Pressure Services
NTT	Notes To Tender
OEM	Original Equipment Manufacturer
PEIC	Production Engineering Integration Coal
TES	Technical Evaluation Strategy
TET	Technical Evaluation Team

2.5 Roles and Responsibilities

Compiler	The document compiler is responsible for ensuring that this document is up-to-date and that this document is not a duplication of an existing documentation, regarding the document's objectives and content.
Functional Responsibility (CoE Manager)	The Functional Responsible Person shall determine if the document is fit for purpose, before the document is submitted for authorisation.
Authoriser (Senior Manager)	The document authoriser is a duly delegated person with the responsibility to review the document for alignment to business strategy, policy, objectives and requirements. He/she shall authorise the release and application of the document.
Lead Discipline Engineers	Provide input to the technical tender evaluation strategy and associated engineering activities.
Configuration Management Lead	Is accountable for ensuring that the engineering documentation, engineering systems and databases are correctly configured. As part of this role, the Configuration Practitioner is responsible for the development of the configuration management plan; configuration and management of the PBS and the management of plant item Tags.

2.6 Process for Monitoring

This document is part of the contract which will be reviewed or audited periodically to ensure compliance.

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2.7 Related/Supporting Documents

Please refer to Section 2.2

3. Tender Technical Evaluation Strategy

3.1 Technical Evaluation Threshold

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

3.2 TET Members

Table 1: TET Members

TET number	TET Member Name	Designation
TET 1	Sithabile Ndlovu	Snr Chemist Chemistry
TET 2	Evans Ramabina	Snr Chemist Chemistry
TET 3	Selby Malope	Engineer Prof Engineering

3.3 Mandatory Technical Evaluation Criteria

N/A

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3.4 Qualitative Technical Evaluation Criteria

Notes to tenderer:

1. An undertaking is required that resources identified would not be changed on award of the Contract.
2. Where no information is offered by the Tenderer no points shall be scored

Table 2 Qualitative Technical Evaluation Criteria

	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Sub weighting (%)	Criteria Weighting (%)
1.	Contractor must have at least 2 years of proven experience in delivering and supplying chemicals in the Energy industry		Submit three contactable references		40%
	1.1	No contactable reference submitted- 0%		0%	
	1.2	two contactable references submitted- 25%	Signed reference letter with company letter head/ Contract or order number on Eskom cases, Including proof of delivery or completion certificates	50%	
	1.3	Three contactable references submitted- 50%	Signed reference letter with company letter head/ Contract or order number on Eskom cases, Including proof of delivery or completion certificates	100%	
2.	Knowledge and experience in handling and transporting hazardous chemicals.				20%
	2.1	No certificate submitted		0	
	2.2	Dangerous good certificate/ Transport hazardous chemical certificates	Valid dangerous goods or Transportation of hazardous chemical certificate	50%	

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	2.3	Both Dangerous good certificate and Transport hazardous chemical certificates	Valid dangerous good and Transportation of hazardous chemical certificate	100%	
3.	Provide product/technical and safety data sheets for all the recommended chemicals		100% Safety Data sheets for all the chemicals		5%
4.	List of services included in the price.		Provide a commitment letter with the list of after service technical support		5%
5.	Adequate warehousing facilities and resources for storage of minimum level of chemical required by the plant.		Ownership documents or official rental agreement with the details of the storage facility		20%
6.	capability of the Coagulant and antiscalent chemicals		Submit Jar test report and Antiscalent modelling		10%
6.1	No report submitted			0%	
6.2	Either Jar test report or Antiscalent modelling report.		Either Jar test report on the provided coagulant as well as antiscalent modelling reports to prove the capability of the chemical	50%	
6.3	Both Jar test report and Antiscalent modelling report.		Both Jar test report on the provided coagulant as well as antiscalent modelling reports to prove the capability of the chemical	100%	
	TOTAL				100%

3.5 TET Member Responsibilities

Table 3: TET Member Responsibilities

Qualitative Criteria Number	TET 1	TET 2	TET 3
1	X	X	X
2	X	X	X
3	X	X	X
4	X	X	X
5	X	X	X
6	X	X	X

3.6 Foreseen Acceptable / Unacceptable Qualifications

3.6.1 Risks

Table 4: Acceptable Technical Risks

Risk	Description
1.	None

Table 5: Unacceptable Technical Risks

Risk	Description
1.	Letters without the letter head of the company
2.	Non-Contactable references

3.6.2 Exceptions / Conditions

Table 6: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	N/A

Table 7: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	People: Improper handling of hazardous chemicals and waste
2.	Supplier: Non-performance as per SOW
3.	Time: non-adherence to response or turnaround time.

4. Authorisation

This document has been seen and accepted by:

Name	Designation	Signature
Sithabile Ndlovu	Senior Chemist Chemistry	
Selby Malope	System Engineer	

5. Revisions

Date	Rev.	Compiler	Remarks
November 2025	1	ME Ramabina	New document

6. Development Team

All Technical Evaluation Team Members, as listed in Table 1, were involved with the development of this document.

7. Acknowledgements

None

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